

MARKUP AND PROFIT ORDER FORM - U.S.

	Weight (lbs)	Price	Qty	Total
One Day Classes				
June 7, 2017, Everett, Washington		\$189.00	_____	_____
2 or more		\$169.00	_____	_____
June 8, 2017, Bellevue, Washington		\$189.00	_____	_____
2 or more		\$169.00	_____	_____
June 9, 2017, Tacoma, Washington		\$189.00	_____	_____
2 or more		\$169.00	_____	_____
Business Management				
<u>Physical Products to be shipped</u>				
"Markup & Profit Revisited " book, printed	2.1	\$42.95	_____	_____
"Markup & Profit Revisited ", printed and eBook, .mobi*	2.1	\$53.75	_____	_____
"Markup & Profit Revisited ", printed and eBook, .epub*	2.1	\$53.75	_____	_____
Markup & Profit Audio CDs (6 hours)	1.0	\$49.00	_____	_____
Markup & Profit Audio Cassette (6 hours, identical to CD's)	1.0	\$9.95	_____	_____
Fast Track Proposal Writer Software (on CD)	0.2	\$295.00	_____	_____
Markup Calculator Software (on CD)	0.2	\$39.95	_____	_____
Newsletter Archive (on USB Drive)	0.2	\$29.95	_____	_____
<u>Digital Products to download</u>				
"Markup & Profit Revisited " eBook, .mobi *		\$39.95	_____	_____
"Markup & Profit Revisited " eBook, .epub *		\$39.95	_____	_____
Markup & Profit Podcasts (all 9, identical to Audio CD's)		\$49.00	_____	_____
Markup Calculator Software, download only		\$39.95	_____	_____
Fast Track Proposal Writer Software, download only		\$295.00	_____	_____
The Organized Contractor		\$29.95	_____	_____
The Organized New Business		\$9.95	_____	_____
<u>Online classes (requires Internet connection)</u>				
Markup & Profit Classes				
Financial Basics, Estimating and Sales		\$19.95	_____	_____
Markup and Margin Calculations		\$19.95	_____	_____
Cash Flow Needs		\$19.95	_____	_____
Contracts		\$19.95	_____	_____
Business Problems and Making Money		\$19.95	_____	_____
It's All About Business		\$19.95	_____	_____
Construction Accounting Online Class		\$39.00	_____	_____
Estimating				
<u>Physical Products to be shipped</u>				
Fast Track Estimating Software (on CD)	0.2	\$295.00	_____	_____
Profitable Estimating Class on DVD	0.5	\$295.00	_____	_____
<u>Digital Products to download</u>				
Fast Track Estimating Software, download only		\$295.00	_____	_____
<u>Online classes (requires Internet connection)</u>				
Profitable Estimating Class, online class (identical to DVD)		\$295.00	_____	_____

* The .mobi format is for Kindle readers. The .epub format is compatible with almost every other eBook reader and all Smartphones. If you order the wrong format, just let us know.

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Sales & Marketing				
<u>Physical Products to be shipped</u>				
"Profitable Sales, A Contractor's Guide" book, printed	2.2	\$39.95	_____	_____
"Profitable Sales, A Contractor's Guide" , printed and eBook, .mobi*	2.2	\$49.95	_____	_____
"Profitable Sales, A Contractor's Guide" , printed and eBook, .epub*	2.2	\$49.95	_____	_____
"How to Master the Art of Selling" by Tom Hopkins	0.8	\$17.00	_____	_____
<u>Digital Products to download</u>				
"Profitable Sales, A Contractor's Guide" eBook, .mobi *		\$29.95	_____	_____
"Profitable Sales, A Contractor's Guide" eBook, .epub *		\$29.95	_____	_____
Buyers Guide to Selecting a Contractor, review copy		\$39.95	_____	_____
Buyers Guide to Selecting a Contractor, customized		\$99.95	_____	_____
<u>Online classes (requires Internet connection)</u>				
Profitable Sales Class				
Marketing, Advertising, Taking a Lead		\$26.95	_____	_____
The Sales Call and the Four Basic Questions		\$26.95	_____	_____
Contracts, Becoming the Contractor of Choice		\$26.95	_____	_____
Q&A Session		\$19.95	_____	_____
Production, Building Jobs				
<u>Physical Products to be shipped</u>				
Employee Manual (on CD)	0.2	\$59.95	_____	_____
Subcontractor Manual (on CD)	0.2	\$29.95	_____	_____
<u>Digital Products to download</u>				
Employee Manual, download only		\$59.95	_____	_____
Subcontractor Manual, download only		\$29.95	_____	_____
Lead Carpenter Handbook		\$69.00	_____	_____
Employee Evaluation System		\$39.95	_____	_____
Human Resource Manual		\$599.00	_____	_____
<u>Online classes (requires Internet connection)</u>				
Lead Carpenter Classes				
Lead Carpenter System		\$29.95	_____	_____
Lead Carpenter Job Description		\$29.95	_____	_____
Production Employees and Profit		\$29.95	_____	_____
Time Management and Production		\$29.95	_____	_____
Customer Service and Production		\$29.95	_____	_____
Production and Scheduling: On Time, On Budget		\$29.95	_____	_____
Pre-Job Planning		\$29.95	_____	_____
Subcontractors: Working as a Team		\$29.95	_____	_____
Construction Project Paperwork		\$29.95	_____	_____
Job Cost Reports		\$29.95	_____	_____
Managing Change Orders in the Field		\$29.95	_____	_____
Construction Project Management		\$99.00	_____	_____
Three Keys to Managing a Successful Construction Business		\$59.00	_____	_____
TOTAL WEIGHT (Pages 1 and 2)	_____			
TOTAL PRODUCT COST (Pages 1 and 2)				\$ _____

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TOTAL WEIGHT (from Page 2) _____

TOTAL PRODUCT COST (from Page 2) \$ _____

SHIPPING CHARGES FROM CHART BELOW \$ _____

TOTAL PRODUCT AND SHIPPING CHARGES \$ _____

Sales Tax (8.2%) if shipped to Washington State address \$ _____

TOTAL AMOUNT ENCLOSED \$ _____

METHOD OF PAYMENT: Check/money order (payable to CPR) Credit Card (Visa, Mastercard, AMEX)

Card #: _____ Expiration: _____

Signature: _____

SHIP TO: (Complete address required for ALL orders)

Name: _____

E-mail Address: _____ (Required for Digital and Online Products)

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____

Mail Order Form To: CPR, 2818 NE 292nd Ave, Camas, WA 98607 or Fax: 1-360-835-1148

FOR ONE-DAY CLASS: Please give us the names of those attending _____

SHIPPING CHART

UNITED STATES (includes territories)	< 1 lb	1-4 lbs	4-10 lbs
Media Mail (10-15 days not guaranteed, 5-6 wks off mainland)	\$0.00	\$0.00	\$0.00
Priority Mail (2-3 days not guaranteed)	\$2.00	\$7.00	\$7.00
Express Mail (1-2 days guaranteed)	\$19.95	\$35.95	\$48.95

UNITED STATES (includes territories)	10-12 lbs	12-27 lbs
Media Mail (10-15 days not guaranteed, 5-6 wks off mainland)	\$0.00	\$0.00
Priority Mail (2-3 days not guaranteed)	\$14.95	\$19.95